

## **LLBH Private Wealth Management Enhances Team with Addition of Jeff Fuhrman**

*- New COO/CFO to help lead business as it pursues its next phase of growth*

Westport, CT – September 18, 2013 – LLBH Private Wealth Management, LLC (“LLBH”), an independent wealth management firm with over \$1.2 Billion in client assets, is expanding the depth of its team with the appointment of Jeff Fuhrman as its Chief Operating Officer and Chief Financial Officer. Fuhrman will join the LLBH Management Committee and will be responsible for the human capital, financial management, operations, technology and marketing efforts of the firm. Since launching the independent practice in 2008, LLBH has bolstered its team in its pursuit of providing high-net worth clients a combination of the most sophisticated financial expertise with highly personalized service.

Fuhrman brings to LLBH over 20 years of experience in key operating and financial roles. Most recently, Fuhrman spent nearly a decade as President and Chief Operating Officer of IMG Artists, a talent management, event production and consulting business, where he directed a dramatic turnaround of the global entertainment business following its acquisition from the sports and media giant IMG. Previously, Fuhrman was President and CFO of Gemini Voice Solutions, an emerging telecommunications firm, and earlier in his career, was an investment banker with Salomon Smith Barney.



“We are thrilled to welcome Jeff to our firm and employ his expertise as we continue to expand our practice. His experience advising businesses on strategic, financial and operational initiatives will enable our team to continue working towards our growth ambitions while maintaining our focus on serving our valued clients,” says Jim Pratt-Heaney, a Founding Partner at LLBH.

“I am excited to be joining a team with the experience, care and discipline necessary to successfully fulfill the specific needs high-net worth individuals and families require in any market,” said Fuhrman. “Building upon its impressive record since going independent, LLBH is positioned to build upon its leadership in the wealth management industry because of its commitment to make business decisions based upon what is in the best interest of our clients.”

LLBH opened the doors of its new firm in October 2008, with the help of Focus Connections, a program launched by Focus Financial Partners that provides strategic guidance and support to leading wirehouse teams as they move towards independence. As a specialist in serving high net worth individuals and families, LLBH strives to provide its clients with the highest level of advice and service in the industry. Prior to forming LLBH, the Founding Partners worked together as a team at Merrill Lynch & Co. for over a decade.

### **About LLBH Private Wealth Management, LLC:**

Based in Westport, Connecticut, LLBH Private Wealth management is an independent Registered Investment Advisor offering a full range of wealth management and family office services to wealthy families across the country. Often referred to as a "Virtual Family Office", LLBH offers comprehensive wealth management solutions including financial planning, asset management, concentrated stock hedging, lending, cash management, alternative investment due diligence and family office services. In addition to its base in Westport, LLBH has offices in Greenwich, Connecticut and Santa Barbara, California, which focuses on its significant West Coast presence in the entertainment industry. LLBH works with approximately 120 families

managing assets of over \$1.2 billion. More information about the firm can be found at [www.llbhprivatewealthmanagement.com](http://www.llbhprivatewealthmanagement.com).

**About Focus Financial Partners:**

Founded in 2006, Focus Financial Partners, LLC, is the leading international partnership of independent, fiduciary wealth management firms. With over \$250 million in revenue and 27 partners, Focus provides wealth management, benefit and investment consulting services to individuals, families, employers and institutions. Clients benefit from Focus' independence, as well as unrivaled access and continuity. Focus principals maintain their entrepreneurial independence, benefit from the synergies, scale, economics and best practices of the market leader and achieve an eventual, smooth ownership transition. Focus was included on Inc. magazine's 5000 ranking of the nation's fastest-growing private companies in 2011 and 2010 . In 2012, Focus was named a Crain's New York Business "Fast 50" growth firm in New York City. For more information, please visit [www.focusfinancialpartners.com](http://www.focusfinancialpartners.com).

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