



# April 2014

**“We cannot become what we need to be  
by remaining what we are.” Max DePree**

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
<b>AGENT OF THE MONTH CHALLENGE NEW CONTACTS</b>		<b>1</b> 9:00 TEAM MEETING 9:15 Broker Tour 32507 	<b>2</b> 8am Audie's Fellowship Mtg 12pm Audie's Book Club 	<b>3</b> 10am Perdido Key Round Table 6:00-10pm "The Main Event" AWARDS CEREMONY at Hilton Garden on Airport Blvd. 	<b>4 HB Gary Holt!</b> 8:30 am Blue Ribbon 8:30 Management Meeting	<b>5</b>
<b>6</b>	<b>7</b> 10am Business Basics— Overcoming Objections	<b>8</b> 8:00 –12:30 TEAM MEETING at Tom Ferry Seminar-Crowne Plaza Hotel-Must RSVP 1pm MLS Essentials 	<b>9</b> 8am Audie's Fellowship Mtg 8:30-9:30am Flood Insurance Update @ PAR No Charge-Nan Foster with Florida Insurance 12pm Audie's Book Club 	<b>10</b> 9am Perdido Key Blue Ribbon 12-1 –Lunch & Learn- Cornerstone Mortgage	<b>11</b> 8:30 Management Meeting 11am WCR Business Resource Meeting-1805 W. Garden St. 	<b>12</b>
<b>13 HB Gerald Wingate!</b>	<b>14</b> 10am Business Basics- Unique Value Proposition	<b>15</b> 9:00 TEAM MEETING 	<b>16</b> 8am Audie's Fellowship Mtg 9am Condos Class @ PAR 12pm Audie's Book Club 	<b>17 HB Amy Buker!!</b> 10am Perdido Key Round Table 12-1 –Lunch & Learn – Centennial Bank 5-7pm Chamber of Commerce Business After Hours @ Sandshakers	<b>18</b> <b>GOOD FRIDAY</b> <b>OFFICE STAFF OFF!</b>	<b>19</b>
<b>20 EASTER SUNDAY</b> 	<b>21 HB Lisa Flowers!</b> 10am Monday Masterminds 1pm Flood Insurance Expert @ PAR	<b>22 HB Kim Kortleeve!</b> 9:00 TEAM MEETING  <————Post Licensing @ PAR ———>	<b>23</b> 8am Audie's Fellowship Mtg 12pm Audie's Book Club 	<b>24</b> 11:30am PAR Luncheon New World Landing 	<b>25</b> 8:30 Management Meeting 9-12pm Marketing Diversity w/ Chuck Bonamer @ PAR	<b>26</b>
<b>27 HB Jodi Jackson!</b>	<b>28</b> 8am Military Relocation Profes- sional Certification@PAR 10am Monday Masterminds 11-1pm Cappers Council	<b>29</b> 9:00 TEAM MEETING 	<b>30</b> 8am Audie's Fellowship Mtg 12pm Audie's Book Club  <————Career Boost 201 @ PAR ———>	<b>May 1 HB Bill Holzinger!</b> 12-1pm Lunch & Learn	<b>May 2 HB Heather Malone!</b> 8:30 Management Meeting	