

Testimonials....

“...it could have been a nightmare navigating the process from out of state. To the contrary, every step went without a hitch. Dephanie provided guidance and options for each step I needed to complete to purchase a home in Texas....Dephanie followed up on numerous details and responded promptly to every question or request I had. You are fortunate to have Dephanie working as a Realtor for your firm. I found her to be a competent and warm person who provides outstanding service and clearly loves her work. I could not have been more pleased with her performance on my behalf, and I will be sharing my experience with folks I meet after I settle in Austin.”

“...writing to express our utmost gratitude and satisfaction with our Listing Agent, Dephanie Cates....From our first meeting, we were very impressed with Dephanie’s level of preparation, commitment, enthusiasm, and friendliness. Dephanie was a joy to work with and has never let us down. We want to congratulate you on having such an outstanding individual on your staff. If we ever hear of anyone looking to buy or sell a house in the Austin area, we will surely refer them to Dephanie knowing full well that they will be well taken care of!”

“...wanted you to know how fortunate you are to have an agent like Dephanie Cates on your team. Dephanie is professional, personable, and a delight to work with. She sold two houses for our family, and working with Dephanie was a very positive experience.”

“It was a real pleasure to work with Dephanie on this purchase – she is always upbeat and positive. She followed through with answers, providing histories, analyses, reminders, suggestions, accommodating our busy schedules, all the while exhibiting extra effort to ensure that everything went smoothly.”

“...tell you about our great experience with Dephanie Cates. . . . She came in after our house had been on market with another Realtor for over six months. In just 7 days, after incorporating Dephanie’s ideas of warming the kitchen with paint, planting flowers, rearranging the art, placing a table w/chairs in the formal dining area, we got an offer. She is terrific!”

“When I started the home buying process I met with different agents and got a bad feel from a lot of them....almost like they had alternative interests. Then I talked to Dephanie who showed me a listing she represented. Even though that property was not right for me, I got such a good feel from her that I asked her to become my agent and show me more properties. My father in New York and I were co-purchasing, and Dephanie was diligent and fantastic....very responsive to our needs...very honest and ethical about the whole process. I would recommend her to anyone I know !”

“...her knowledge of Austin and her vast real estate experience made our search for a home easy and enjoyable....Dephanie carefully took us through the buying process and made each step easy and comfortable....she always had the information we were looking for....she is a true joy to work with and a true professional in every sense of the word.”

“...throughout the negotiations, she was diligent and timely in communications to us...we were fully informed... you are fortunate to have such an excellent representative, and we recommend her highly to any prospective client.”

“Dephanie’s professionalism coupled with genuine kindness was important to us throughout the process of selling our home....we would not hesitate to refer family, friends, and coworkers to Dephanie.”